



[tradingbeliefs.com](http://tradingbeliefs.com)

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After a career in the Royal Air Force Paul started trading whilst working in the City during the dot-com boom of the late nineties. Paul is now a full-time financial trader with more than 27 years' experience working in competitive, results-driven, performance environments. He has experience of trading both as an individual and for funds.

Paul spent 6 years as an officer in the Royal Air Force working in Air Battle Management as a Fighter Controller. During that time he was deployed as far afield as Alaska and the Falklands, and spent time on peace-keeping duties in the Balkans and Cyprus. Paul was the youngest RAF graduate from NATO's prestigious Tactical Leadership Program in Florennes, Belgium. He also enjoyed the experience of flying fast jets.

After being selected as one of 6 successful applicants from 50 graduates of a Fast-Track residential sales and business course, he began a career in sales & ICT for a FTSE 100 internet & telecommunications firm during the dot-com boom. Here he spent 5 years as an account manager within the Corporate London and City Sales Team. He completed his first year as an account manager as No.1 in the company with a sales achievement of 165%.

In search of a new challenge, Paul started trading shares during the dot-com boom of the late 90's and was fortunate enough to be successful on the way up (which admittedly wasn't too hard) but also survived the dot-com crash by stepping aside a week before the market crashed in early 2000.



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Paul has spent the last 15 years full-time trading the financial markets, an area that had always fascinated him. He enjoys the challenge of operating in an environment that has an acknowledged 90% failure rate. He trades FX, Indices & Commodities and has experience trading both as an individual and as the head trader for a fund. He is working towards building his own charitable hedge fund.

His trading Strategies are based around understanding the bigger picture using Strength, Trend & Momentum across the weekly charts of selected instruments before utilising simple price action tactics to join the dominant trend.

Paul has always been fascinated by success, achievement and peak performance, whether on the battlefield, sports-field, boardroom or financial markets. He blogs about his own trading at [FXTraderPaul.com](http://FXTraderPaul.com). He runs the trader support practice, [Tradingbeliefs](http://Tradingbeliefs), helping traders manage and improve their overall performance.

Working with individuals operating in challenging zero-sum environments, he helps create a 'performance mind-set' to promote success.

With a background of success in sales, trading and the military Paul is a self-motivated individual. He is adaptable and versatile with proven sales, leadership, management and planning skills, developed in challenging and geographically diverse environments.